



Willow Glen Business Association
Board of Directors & General Membership Meeting
Agenda for Tuesday, May 9th, 2023 * 8:00 am – 10:00 am
 Meeting Location: The Garden Theater, 1165 Lincoln Avenue
 Conference Room #204, located on the 2nd floor.

I – Information Only A – Action Required G – Good for the Order

Item	Type	Person Responsible	Time line	Action
Meeting called to order	G	President, Tim Mulcahy	8:00 am	Welcome
Approval of minutes	A	Approval of April Minutes	8:00 am	Review and approval of, April 11th, 2023, minutes
Executive Committee Report	A	Executive Committee Update – Tim Mulcahy	8:05 am	Review and approval of April 28th, 2023, minutes
Treasurer's Report	A	Treasurer, Barbara Hartman – April Financial Reports	8:10 am – 8:25 am	Board approval Accept Report
Committees to provide an update to board and membership on their projects.	I	Member Relations Committee WGBA Staff	8:25 am – 8:45 am	Updates
	I	CBID Committee Chair: Nate Perez Committee Update		
	I	Our Avenue Committee Chair: Kathleen Erdmann Committee Update		
	I	Promotions & Events Committee Chair: Emilie Highley Committee Update Spring Wine Walk Recap Beer Walk 8/19 Willow Glen Passport 7/15-8/15 BBQ in The Glen 9/30		
OPEN FORUM/ PUBLIC COMMENT– 2 MIN. EACH	G	Moderated by Board President – Time Certain Ben Thienes, San Jose State Athletics Any person may address the Board on any subject not on the agenda. Since the subject is not on the agenda, the Brown Act (State Open Meeting Law) prohibits action by the Board. However, Board Members and Staff may briefly respond to statements or questions and/or provide referrals to Staff. The Board may place the item on an agenda for a future meeting.	8:45 am – 8:55 am	
Assoc Member Applications	A	Laura B Fit LLC – fitness business Expert Flooring Solutions INC Glamotes Party Picnic – pop up picnic service	8:55 am	
Meeting Adjournment	G	Tim Mulcahy	9:00 am	

The next WGBA Board meeting will be Tuesday, June 13th, 2023, time 8:00 am
Meeting location: The Garden Theater, 1165 Lincoln Avenue

**Willow Glen Business Association
Board of Directors and General Membership Meeting
11 April 2023**

**In Attendance: Jim Carpeneti, Barbara Hartman, Emilie Highley, Bobbie Johnson, Tim Mulcahy, Steve Sibley, Jamie Sizelove, Brian Yi
Staff Kandy Stevens**

**Not in Attendance: Kathleen Erdmann, Marcus Estrada, Nate Perez
Sara Rivas**

**Guests: Alvano Celaya, City of San Jose, Victoria Lopez, City of San Jose,
Nicholas Ochoa, Councilmember Davis Office, Ilya Neizvestny, Property Owner
(1047-1053 Lincoln Avenue)**

Meeting was called to order at 8:06 a.m. by President Mulcahy

- 1. Tim briefly discussed what happened at Goosetown – the damage that the unidentified woman did. All property owners/businesses need to be aware of this.**
- 2. March Board Minutes reviewed. A motion was made by Jamie Sizelove to approve, second by Bobbie Johnson. Unanimously approved.**
- 3. Executive Committee Minutes were reviewed. Steve Sibley again brought us up to date on the situation with the monies owed to us from EventBrite. A motion was made by Jamie Sizelove to approve, second by Bobbie Johnson. Unanimously approved.**
- 4. Treasurers Report – Barbara reviewed the report – cash is down about 5%, Accounts Receivable ‘up’ because of the monies owed to the WGBA from EventBrite, CBID check (\$299K) has been received. A motion was made to approve, second by Bobbie Johnson. Unanimously approved. Note: A complete copy of the Treasurers Report is attached to these minutes.**
- 5. February Financials (not approved in last Board Meeting) – Financials were reviewed. Noted is that the Community Foundation has \$32,000. Motion was made by Jamie Sizelove to approve, second by Barbara Hartman. Unanimously approved.**
- 6. Member Relations: Kandy and Tim explained the budget packet that we all received – allocation of funds, calculations based on last years**

numbers, assessment rate – Zone 1 & 2. Once approved the budget will be sent to Stanley Wong, City of San Jose. A motion was made by Steve Sibley to approved, second by Jamie Sizelove. Unanimously approved.

7. CBID – (a) Tim reported that there was a zoom call on 4/26 with Kristin Lowe and Nancy Hormann. A meeting is planned on 5/22 with Nancy and Kristin to review the CDIB calculations, both current and expansion. Kristin and Nancy are planning to walk the Avenue. (b) Tim spoke with Keon Vossoughi about the bright lights from Minnesota to Willow.
8. Our Avenue – (a) In Kathleen’s absence, Kandy read a letter from a WG resident complimenting the WGBA on the Avenue and the upkeep! (b). Plexiglass came in for the History Boxes – Jamie will be working on making sure it is the right fit. (c) Planter Boxes – 5 have been committed to, 3 payments have been received. (d). Benches – Jim Carpeneti will contact VTA on the uniformity of the benches. Jim will have more info at our next meeting.
9. P&E – Emilie reported (a) Wine Walk – 400 tickets sold; goal is 800. Social media posting daily. We are ready to go! (b). Beer Walk – date is moved to August 19th to give us more time to make this a successful event. Denise has designed the graphics. Marcus Estrada is working with Jim Stump on lining up the breweries, then we will pursue the businesses. (c) Passport to Downtown Willow Glen – design is approved. We will now go out to the businesses – we are looking for 24 businesses to sign up. (d) 2023 Christmas Ornament – design approved – just need the glitter! (e) BBQ in the Glen – Meeting held the end of March. Paperwork sent to the City. Sponsorship levels being worked on by Valerie Merklin. Jim Stump is working on quantities of meat to be ordered. Jim Stump and Marcus working on beverages. Bobbie Johnson has engaged with ROTC. Robert is handling the pro and amateur teams.
10. Open Forum – (a) Viva Calle – Alvano Celaya and Victoria Lopez gave us an update on this event – road closure from 6:00 a.m. to 3:00 p.m. No food trucks (so our restaurants should be busy), some WG businesses are participating with pop-ups, entertainment by Starbuck’s & Nick the Greek. (b) Nicholas Ochoa – (1) DOT assessment of crosswalks at Meredith/Lincoln, Brace/Lincoln & Broadway/Lincoln – we should see activity end of July/August. (2) Concern on where the trucks are parking – looking into painting the curbs. (3) Ilya Neizvestny, property owner of 1047-1053 Lincoln Avenue introduced himself.

11. Associate Member Applications – None this month

12. New Business – (a) Plant Lush, a gardening shop has opened by Park Place (b) Acupuncture Express – coming to the Avenue (c) Keller Williams is reopening (d) \$833.07 check received from Marv Bamberg – he closed the account for the History boxes.

Meeting adjourned at 9:20 a.m.

Respectively submitted,

**Emilie Highley, Acting Secretary
Willow Glen Business Association**

**Willow Glen Business Association
Executive Committee Meeting
28 April 2023**

In attendance: Kathleen Erdmann, Emilie Highley, Tim Mulcahy, Steve Sibley

Staff: Kandy Stevens

Not present: Barbara Hartman

Meeting was called to order by President Mulcahy at 9:06 a.m.

1. **CBID Update** – Tim reported that the CBID Committee Nate Perez, Tim Mulcahy, Kristin Lowe, Nancy Hormann and Staff Kandy Stevens, had a conference call and discussed: (a) Survey that is being developed by Nancy and Kristin which will now go out in June (originally planned for mid-May), (b) Another meeting with the property owners will probably be set up, (c) Expansion of the CBID is still in review.
2. **Ladies Night Out Lawsuit** – While the WGBA still has not been served with the lawsuit (the WGBA, Vin Santo, Goosetown & Porta Azul were all named), Steve Sibley reviewed the copy that we received from Lynne Rovai, Goosetown – Steve indicated that the WGBA has insurance and once served, have them review the content. While the WGBA planned the event, the WGBA was never involved in serving drinks to the individuals that are suing. The WGBA was not in violation of any civil rights law.
3. **BBQ in the Glen** – Robert Hernandez's role – During the BBQ Meeting Robert indicated the things that he will take responsibility for, and he wants to have his "Pro Team" bbq'g this year. We will discuss this further and speak with Robert.
4. **EventBrite/PayPal** – (a) The WGBA is expecting to see the money owed from PayPal (\$3,260.00). (b). EventBrite – Steve has written letters which they are ignoring and taking no responsibility. EventBrite said they are not responsible for the monies owed us (~\$25,000), because someone hacked into our WGBA account and took the money. Steve will continue to pursue.
5. **Annual CBID Report** – Sent to the City on 4/17.

Meeting was adjourned at 9:56 a.m.

Respectively submitted,

**Emilie Highley, Acting Secretary
Willow Glen Business Association**

Willow Glen Community Foundation

Balance Sheet

As of April 30, 2023

Apr 30, 23

ASSETS

Current Assets

Checking/Savings

Wells Fargo Checking -4496 32,051.00

Total Checking/Savings 32,051.00

Total Current Assets 32,051.00

TOTAL ASSETS 32,051.00

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Other Current Liabilities

Loan From WGBA 1,000.00

Total Other Current Liabilities 1,000.00

Total Current Liabilities 1,000.00

Total Liabilities 1,000.00

Equity

Unrestricted Net Assets 17,096.00

Net Income 13,955.00

Total Equity 31,051.00

TOTAL LIABILITIES & EQUITY 32,051.00

Willow Glen Community Foundation
Profit & Loss

April 2023

Apr 23

Ordinary Income/Expense	
Expense	
Business Expenses	
Business Registration Fees	20.00
Total Business Expenses	<u>20.00</u>
Total Expense	<u>20.00</u>
Net Ordinary Income	<u>-20.00</u>
Net Income	<u><u>-20.00</u></u>

Willow Glen Business Association
Balance Sheet Prev Year Comparison
As of April 30, 2023

	Apr 30, 23	Apr 30, 22	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
US Bank Checking	0.00	269,041.71	-269,041.71	-100.0%
Wells Fargo Checking-debit acct	7,744.78	1,879.13	5,865.65	312.15%
WF Checking -4504	254,598.02	0.00	254,598.02	100.0%
Total Checking/Savings	262,342.80	270,920.84	-8,578.04	-3.17%
Accounts Receivable				
Accounts Receivable	33,743.68	500.00	33,243.68	6,648.74%
Total Accounts Receivable	33,743.68	500.00	33,243.68	6,648.74%
Other Current Assets				
Loan to related entity	1,000.00	0.00	1,000.00	100.0%
Pre-Paid Rent	750.00	500.00	250.00	50.0%
Service Deposits	500.00	500.00	0.00	0.0%
Total Other Current Assets	2,250.00	1,000.00	1,250.00	125.0%
Total Current Assets	298,336.48	272,420.84	25,915.64	9.51%
Fixed Assets				
Eqpmt, Furnit., and Computers	7,310.79	7,310.79	0.00	0.0%
Total Fixed Assets	7,310.79	7,310.79	0.00	0.0%
TOTAL ASSETS	305,647.27	279,731.63	25,915.64	9.26%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
Accounts Payable	3,802.13	0.00	3,802.13	100.0%
Total Accounts Payable	3,802.13	0.00	3,802.13	100.0%
Other Current Liabilities				
ARTWORKS Project	6,546.18	6,546.18	0.00	0.0%
CBID Contingency Reserve	28,740.89	54,727.12	-25,986.23	-47.48%
Sales Tax Payable	17.42	0.00	17.42	100.0%
Total Other Current Liabilities	35,304.49	61,273.30	-25,968.81	-42.38%
Total Current Liabilities	39,106.62	61,273.30	-22,166.68	-36.18%
Total Liabilities	39,106.62	61,273.30	-22,166.68	-36.18%
Equity				
Accumulated Net Assets	190,644.32	119,152.46	71,491.86	60.0%
Assets moved to/from Accum NA	-143.56	-143.56	0.00	0.0%
Temporarily Restricted Assets	143.56	143.56	0.00	0.0%
Net Income	75,896.33	99,305.87	-23,409.54	-23.57%
Total Equity	266,540.65	218,458.33	48,082.32	22.01%
TOTAL LIABILITIES & EQUITY	305,647.27	279,731.63	25,915.64	9.26%

Willow Glen Business Association
Profit & Loss YTD Comparison
April 2023

	<u>Apr 23</u>	<u>Jul '22 - Apr 23</u>
Ordinary Income/Expense		
Income		
CBID	0.00	281,011.02
Event Revenue	35,987.24	242,583.78
Interest Income	21.75	64.97
Member Dues	120.00	1,860.00
Miscellaneous Income	0.00	18.81
Sponsorships	0.00	10,400.00
Total Income	<u>36,128.99</u>	<u>535,938.58</u>
Gross Profit	36,128.99	535,938.58
Expense		
Advertising and P/R	122.85	3,756.31
Bank Service Charges	1,741.30	7,988.75
City Fees	0.00	5,000.00
Contract Services	16,024.88	219,936.23
Dues and Subscriptions	55.00	645.78
Equipment Rental	864.05	33,117.46
Equipment/Furnishings	0.00	666.29
Insurance	457.72	8,447.34
Meetings	0.00	1,816.30
Miscellaneous	0.00	0.00
Permits and Fees	0.00	9,875.73
Personnel	4,098.98	58,932.41
Postage and Delivery	84.09	684.22
Professional Fees	750.00	17,886.00
Rent	250.00	2,500.00
Retail Merchandise Expense	0.00	18,951.00
Sales Tax Adjustment	0.00	0.26
Software	0.00	99.99
Supplies	14,033.14	62,754.31
Telephone and Internet	199.30	2,077.19
Website	1,700.00	5,739.75
Total Expense	<u>40,381.31</u>	<u>460,875.32</u>
Net Ordinary Income	-4,252.32	75,063.26
Other Income/Expense		
Other Income		
Other Income	833.07	833.07
Total Other Income	<u>833.07</u>	<u>833.07</u>
Net Other Income	833.07	833.07
Net Income	<u>-3,419.25</u>	<u>75,896.33</u>

Willow Glen Business Association
Profit & Loss Prev Year Comparison
April 2023

	<u>Apr 23</u>	<u>Apr 22</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
Event Revenue	35,987.24	39,785.80	-3,798.56	-9.55%
Interest Income	21.75	0.00	21.75	100.0%
Member Dues	120.00	0.00	120.00	100.0%
Sponsorships	0.00	500.00	-500.00	-100.0%
Total Income	<u>36,128.99</u>	<u>40,285.80</u>	<u>-4,156.81</u>	<u>-10.32%</u>
Gross Profit	36,128.99	40,285.80	-4,156.81	-10.32%
Expense				
Advertising and P/R	122.85	384.00	-261.15	-68.01%
Bank Service Charges	1,741.30	2,660.32	-919.02	-34.55%
Contract Services	16,024.88	11,630.24	4,394.64	37.79%
Dues and Subscriptions	55.00	65.00	-10.00	-15.39%
Equipment Rental	864.05	341.20	522.85	153.24%
Insurance	457.72	594.48	-136.76	-23.01%
Meetings	0.00	50.35	-50.35	-100.0%
Personnel	4,098.98	5,322.96	-1,223.98	-22.99%
Postage and Delivery	84.09	74.10	9.99	13.48%
Professional Fees	750.00	600.00	150.00	25.0%
Rent	250.00	250.00	0.00	0.0%
Sales Tax Adjustment	0.00	47.94	-47.94	-100.0%
Supplies	14,033.14	12,406.00	1,627.14	13.12%
Telephone and Internet	199.30	185.35	13.95	7.53%
Website	1,700.00	0.00	1,700.00	100.0%
Total Expense	<u>40,381.31</u>	<u>34,611.94</u>	<u>5,769.37</u>	<u>16.67%</u>
Net Ordinary Income	-4,252.32	5,673.86	-9,926.18	-174.95%
Other Income/Expense				
Other Income				
Other Income	833.07	0.00	833.07	100.0%
Total Other Income	<u>833.07</u>	<u>0.00</u>	<u>833.07</u>	<u>100.0%</u>
Net Other Income	833.07	0.00	833.07	100.0%
Net Income	<u>-3,419.25</u>	<u>5,673.86</u>	<u>-9,093.11</u>	<u>-160.26%</u>

**Willow Glen Business Association
Profit & Loss by Class**

April 2023

	ADMIN (CBID)	DISI (CBID)	SOBOP (CBID)	Total CBID	Spring Wine Walk (Fundraising Events)	Total Fundraising Events	Member Relations	Holidays (Promotions & Events)	Total Promotions & Events	WGBA Admin	TOTAL
Ordinary Income/Expense											
Income											
Event Revenue	0.00	0.00	0.00	0.00	35,987.24	35,987.24	0.00	0.00	0.00	0.00	35,987.24
Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	21.75	21.75
Member Dues	0.00	0.00	0.00	0.00	0.00	0.00	120.00	0.00	0.00	0.00	120.00
Total Income	0.00	0.00	0.00	0.00	35,987.24	35,987.24	120.00	0.00	0.00	21.75	36,128.99
Gross Profit	0.00	0.00	0.00	0.00	35,987.24	35,987.24	120.00	0.00	0.00	21.75	36,128.99
Expense											
Advertising and P/R	0.00	0.00	0.00	0.00	122.85	122.85	0.00	0.00	0.00	0.00	122.85
Bank Service Charges	0.00	0.00	0.00	0.00	1,741.97	1,741.97	0.00	-0.67	-0.67	0.00	1,741.30
Contract Services	1,050.00	0.00	13,057.28	14,107.28	1,917.60	1,917.60	0.00	0.00	0.00	0.00	16,024.88
Dues and Subscriptions	55.00	0.00	0.00	55.00	0.00	0.00	0.00	0.00	0.00	0.00	55.00
Equipment Rental	444.05	0.00	0.00	444.05	420.00	420.00	0.00	0.00	0.00	0.00	864.05
Insurance	109.92	0.00	0.00	109.92	0.00	0.00	0.00	0.00	0.00	347.80	457.72
Personnel	1,679.40	360.00	1,620.00	3,659.40	0.00	0.00	0.00	0.00	0.00	439.58	4,098.98
Postage and Delivery	0.00	0.00	0.00	0.00	21.09	21.09	0.00	0.00	0.00	63.00	84.09
Professional Fees	750.00	0.00	0.00	750.00	0.00	0.00	0.00	0.00	0.00	0.00	750.00
Rent	250.00	0.00	0.00	250.00	0.00	0.00	0.00	0.00	0.00	0.00	250.00
Supplies	75.46	0.00	0.00	75.46	15,057.00	15,057.00	0.00	0.00	0.00	-1,099.32	14,033.14
Telephone and Internet	199.30	0.00	0.00	199.30	0.00	0.00	0.00	0.00	0.00	0.00	199.30
Website	0.00	1,700.00	0.00	1,700.00	0.00	0.00	0.00	0.00	0.00	0.00	1,700.00
Total Expense	4,613.13	2,060.00	14,677.28	21,350.41	19,280.51	19,280.51	0.00	-0.67	-0.67	-248.94	40,381.31
Net Ordinary Income	-4,613.13	-2,060.00	-14,677.28	-21,350.41	16,706.73	16,706.73	120.00	0.67	0.67	270.69	-4,252.32
Other Income/Expense											
Other Income											
Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	833.07	833.07
Total Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	833.07	833.07
Net Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	833.07	833.07
Net Income	-4,613.13	-2,060.00	-14,677.28	-21,350.41	16,706.73	16,706.73	120.00	0.67	0.67	1,103.76	-3,419.25

Willow Glen Business Association
YTD Profit & Loss by Class
July 2022 through April 2023

	ADMIN (CBID)	C & R (CBID)	DISI (CBID)	SOBOP (CBID)	CBID - Other (CBID)	Total CBID	BBQ in the Glen Fundraising	BeerWalk Fundraising	Bubbly Walk Fundraising	Fall Wine Walk Fundraising	Light up the Avenue Fundraising	Planter Adoption Fundraising	Spring Wine Walk Fundraising	Other Fundraising	Total Fundraising Events	
Ordinary Income/Expense																
Income																
CBID	26,279.49	2,102.36	11,562.98	65,173.14	175,893.05	281,011.02	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Event Revenue	0.00	0.00	0.00	0.00	0.00	0.00	43,164.57	0.00	43,735.52	33,798.96	0.00	0.00	44,064.42	0.00	164,763.47	
Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Member Dues	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Miscellaneous Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Sponsorships	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	0.00	200.00	0.00	0.00	3,200.00	2,000.00	0.00	10,400.00	
Total Income	26,279.49	2,102.36	11,562.98	65,173.14	175,893.05	281,011.02	48,164.57	0.00	43,935.52	33,798.96	0.00	3,200.00	46,064.42	0.00	175,163.47	
Gross Profit	26,279.49	2,102.36	11,562.98	65,173.14	175,893.05	281,011.02	48,164.57	0.00	43,935.52	33,798.96	0.00	3,200.00	46,064.42	0.00	175,163.47	
Expense																
Advertising and P/R	1,000.00	0.00	2,011.94	0.00	0.00	3,011.94	0.00	0.00	69.86	1.66	0.00	0.00	172.85	0.00	244.37	
Bank Service Charges	0.00	0.00	0.00	0.00	0.00	0.00	1,181.86	0.00	2,742.57	2,142.68	0.00	0.00	1,741.97	0.00	7,809.08	
City Fees	2,500.00	0.00	0.00	0.00	2,500.00	5,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Contract Services	5,775.00	0.00	625.00	155,862.59	0.00	162,262.59	16,853.33	0.00	1,917.60	2,651.56	0.00	220.00	2,219.11	0.00	23,861.60	
Dues and Subscriptions	450.00	0.00	0.00	0.00	0.00	450.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Equipment Rental	5,532.33	0.00	0.00	0.00	444.05	5,976.38	22,435.64	0.00	1,063.48	1,491.11	0.00	0.00	1,573.02	0.00	26,563.25	
Equipment/Furnishings	666.29	0.00	0.00	0.00	0.00	666.29	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Insurance	2,668.16	0.00	0.00	0.00	0.00	2,668.16	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Meetings	795.67	0.00	0.00	0.00	0.00	795.67	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Miscellaneous	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Permits and Fees	0.00	0.00	0.00	0.00	0.00	0.00	4,966.75	0.00	1,619.66	1,669.66	0.00	0.00	1,619.66	0.00	9,875.73	
Personnel	24,704.62	0.00	5,217.64	23,479.31	0.00	53,401.57	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Postage and Delivery	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Professional Fees	9,600.00	0.00	0.00	0.00	0.00	9,600.00	1,700.00	400.00	500.00	500.00	300.00	0.00	350.00	275.00	4,025.00	
Rent	2,500.00	0.00	0.00	0.00	0.00	2,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Retail Merchandise	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Sales Tax Adjustment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Software	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Supplies	408.31	0.00	0.00	154.84	0.00	563.15	17,071.61	0.00	16,621.45	12,456.19	0.00	0.00	15,057.00	0.00	61,206.25	
Telephone and Internet	2,077.19	0.00	0.00	0.00	0.00	2,077.19	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Website	581.00	0.00	5,158.75	0.00	0.00	5,739.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Total Expense	59,258.57	0.00	13,013.33	179,496.74	2,944.05	254,712.69	64,209.19	400.00	24,534.62	20,912.86	300.00	220.00	22,754.70	275.00	133,606.37	
Net Ordinary Income	-32,979.08	2,102.36	-1,450.35	-114,323.60	172,949.00	26,298.33	-16,044.62	-400.00	19,400.90	12,886.10	-300.00	2,980.00	23,309.72	-275.00	41,557.10	
Other Income/Expense																
Other Income																
Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Total Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Net Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Net Income	-32,979.08	2,102.36	-1,450.35	-114,323.60	172,949.00	26,298.33	-16,044.62	-400.00	19,400.90	12,886.10	-300.00	2,980.00	23,309.72	-275.00	41,557.10	

Willow Glen Business Association
YTD Profit & Loss by Class
July 2022 through April 2023

	Member Relations	Halloween Promotions & Events	Holidays Promotions & Events	Restaurant Week Promotions & Events	Spring LNO Promotions & Events	Summer LNO Promotions & Events	WG Home Tour Books Promotions & Events	Other Promotions & Events	Total Promotions & Events	Strategic Marketing	WGBA Admin	TOTAL
Ordinary Income/Expense												
Income												
CBID	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	281,011.02
Event Revenue	0.00	0.00	77,728.89	0.00	0.00	0.00	91.42	0.00	77,820.31	0.00	0.00	242,583.78
Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	64.97	64.97
Member Dues	1,860.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,860.00
Miscellaneous Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	18.81	18.81
Sponsorships	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,400.00
Total Income	1,860.00	0.00	77,728.89	0.00	0.00	0.00	91.42	0.00	77,820.31	0.00	83.78	535,938.58
Gross Profit	1,860.00	0.00	77,728.89	0.00	0.00	0.00	91.42	0.00	77,820.31	0.00	83.78	535,938.58
Expense												
Advertising and P/R	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	0.00	3,756.31
Bank Service Charges	0.00	0.00	-0.67	0.00	0.00	0.00	0.00	0.00	-0.67	0.00	180.34	7,988.75
City Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00
Contract Services	0.00	805.00	33,007.04	0.00	0.00	0.00	0.00	0.00	33,812.04	0.00	0.00	219,936.23
Dues and Subscriptions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	195.78	645.78
Equipment Rental	0.00	0.00	577.83	0.00	0.00	0.00	0.00	0.00	577.83	0.00	0.00	33,117.46
Equipment/Furnishings	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	666.29
Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,779.18	8,447.34
Meetings	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,020.63	1,816.30
Miscellaneous	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Permits and Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,530.84	58,932.41
Personnel	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	663.13	684.22
Postage and Delivery	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Professional Fees	0.00	75.00	675.00	225.00	500.00	225.00	0.00	0.00	1,700.00	150.00	2,411.00	17,886.00
Rent	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00
Retail Merchandise	0.00	0.00	18,951.00	0.00	0.00	0.00	0.00	0.00	18,951.00	0.00	0.00	18,951.00
Sales Tax Adjustment	0.00	0.00	0.26	0.00	0.00	0.00	0.00	0.00	0.26	0.00	0.00	0.26
Software	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	99.99	99.99
Supplies	0.00	1,264.21	1,416.89	0.00	350.00	261.41	0.00	464.67	3,757.18	0.00	-2,772.27	62,754.31
Telephone and Internet	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,077.19
Website	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,739.75
Total Expense	0.00	2,144.21	54,627.35	225.00	850.00	486.41	0.00	464.67	58,797.64	650.00	13,108.62	460,875.32
Net Ordinary Income	1,860.00	-2,144.21	23,101.54	-225.00	-850.00	-486.41	91.42	-464.67	19,022.67	-650.00	-13,024.84	75,063.26
Other Income/Expense												
Other Income												
Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	833.07	833.07
Total Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	833.07	833.07
Net Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	833.07	833.07
Net Income	1,860.00	-2,144.21	23,101.54	-225.00	-850.00	-486.41	91.42	-464.67	19,022.67	-650.00	-12,191.77	75,896.33

Board Members – Please check your name
Guests – Please sign in

Willow Glen Business Association
May 9th, 2023, Membership & Board Meeting

Board Members – Please check in

- | | | |
|---|---|---|
| <input checked="" type="checkbox"/> Carpeneti, Jim | <input checked="" type="checkbox"/> Highley, Emilie | <input type="checkbox"/> Rivas, Sara |
| <input checked="" type="checkbox"/> Erdmann, Kathleen | <input type="checkbox"/> Johnson, Bobbie | <input checked="" type="checkbox"/> Sibley, Steve |
| <input checked="" type="checkbox"/> Estrada, Marcus | <input checked="" type="checkbox"/> Mulcahy, Tim | <input checked="" type="checkbox"/> Sizelove, Jamie |
| <input checked="" type="checkbox"/> Hartman, Barbara | <input checked="" type="checkbox"/> Perez, Nate | <input checked="" type="checkbox"/> Yi, Brian |

Guests – Please print

Name	Business	Phone & E-mail
1. Ben Thienes	San Jose State Athletics	208-281-9142 Ben.Thienes@sjsu.edu
2. Frank Beyan	Mariette Chocolates	
3.		
4.		
5.		