



Willow Glen Business Association
Board of Directors & General Membership Meeting
Agenda for Tuesday, December 13th, 2022 * 8:00 am – 10:00 am
 Meeting Location: The Garden Theater, 1165 Lincoln Avenue
 Conference Room #204, located on the 2nd floor

I – Information Only A – Action Required G – Good for the Order

Item	Type	Person Responsible	Time line	Action
Meeting called to order	G	President, Tim Mulcahy	8:00 am	Welcome
Approval of minutes	A	Approval of November Minutes	8:00 am	Review and approval of, November 8th, 2022, minutes
Executive Committee Report	I	Executive Committee Update – Tim Mulcahy	8:05 am	Review and approval of December 2 nd , 2022, minutes
Treasurer's Report	A	Treasurer, Tim Mulcahy – November Financial Report	8:10 am	Board approval Accept Report
Committees to provide an update to board and membership on their projects.	I	Member Relations Committee WGBA Staff Holiday Ornament Recap	8:15 am – 8:45 am	Updates
	I	Recruitment Committee Chairs: Emilie Highley and Tim Mulcahy		
	A	CBID Committee Chair: Nate Perez CBID Consultant Update		
	A	Our Avenue Committee Chair: Kathleen Erdmann Avenue Tree Trimming Project		
OPEN FORUM/ PUBLIC COMMENT– 2 MIN. EACH	I	Promotions & Events Committee Chair: Lynne Rovai Bubbly Walk Recap Holiday Ornament Update Holiday Trolley Update	8:45 am – 8:55 am	
	G	Moderated by Board President Time Certain Any person may address the Board on any subject not on the agenda. Since the subject is not on the agenda, the Brown Act (State Open Meeting Law) prohibits action by the Board. However, Board Members and Staff may briefly respond to statements or questions and/or provide referral to Staff. The Board may place the item on an agenda for a future meeting.		
	A	American Association of University Women (AAUW)		
	G	Tim Mulcahy		

The next WGBA Board meeting will be Tuesday, January 10th, 2022, time 8:00 am
Meeting location: The Garden Theater, 1165 Lincoln Avenue

**Willow Glen Business Association
Board Meeting Minutes
November 8, 2022**

Meeting was called to order at 8:10 a.m.

In Attendance:, Emilie Highley, Tim Mulcahy, Lynne Rovai, Jamie Sizelove, Kathleen Erdmann, Jim Carpeneti, Steve Sibley,

Staff Members: Kandy Stevens

The meeting was held in the conference room in the Garden Theater.

Tim Mulcahy gave the financial report, a motion was made to accept the report which was approved by Lynne Rovai and seconded by Emilie Highley

Recruitment Committee

Chairs Emilie Highley and Tim Mulcahy

Sami Alexander will put an article in the Constant Contact Newsletter

CBID Renewal

Tim Mulcahy reported on the progress with the upcoming CBID

The brochure is being updated by Marie at SpinNest

Steve Sibley is scanning the brochure

- Tim Mulcahy asked for approval to move forward with Kristen Lowell with the intension of signing the contract not to exceed \$55k. If the dollar amount exceeds that number during discovery, the right to modify or cancel must be approved by the board.

Barbara Hartman made a motion to approve and it was seconded by Jamie Sizelove

Our Avenue

Kathleen Erdmann presented 3 bids for tree trimming

- David Tree Service \$33k (no mention of permits)
- Commercial Tree (contract with the city of S.J.) \$54,400 (permits in 30 days)
- Davey Tree Service (more streamlined/flexible process) \$28,800

A unanimous vote for Davey and they were contacted after the meeting.

Member Relations:

- Bubbly Walk
- Ornaments
- Cable Cars – Sold Out
- Refunds for Cable Car bookings and Barbeque

Promotions and Events

- Lynne Rovai reported that Halloween Trick or Treat was a big success
- The Holiday Ornaments have been shipped but need to go through customs
- Cable car rides will be available for 8 days from 12/8 – need sign ups from board members
- Pedi Cabs will not work with us this year
- Santa will be at the Garden Theater
- Holiday Party will be Tuesday Dec 6th at the Garden Theater

The Meeting was adjourned at 9:45 a.m.

Respectfully submitted,

Kathleen Erdmann, Secretary
Willow Glen Business Association

Willow Glen Business Association
Executive Board Meeting
12/2/22

Meeting called to order at 9:05 a.m.

Present: Kathleen Erdmann, Tim Mulcahy and Emilie Highley
Staff member: Kandy Stevens

Annual Board Meeting

Will be held on January 23rd at Wheel House

Bookkeeping and Universal Site Services increases

- Accounting, Protemp monthly fees will increase to \$750
- Universal Site fees will increase in our monthly fee will go from \$10,850 to \$11,430.50 plus an addition of the new deep pressure washing schedule which allows each zone (\$140) to be done twice a year. This pending an amendment to the contract showing the increased amount.

Holiday Party

We made plans for food, beverages and logistics for the holiday party. Some warm food donated by local restaurants, cold food from Costco, white wine from the office and red wine and water from Bev Mo. Desserts provided by Mariette Candy and Dolce. Santa's chair has been repaired and the colors this year for tree and decorations will be green and gold.

Tree Trimming

Has been completed by Davey Tree Company and there is one business that is located at 1122 Willow that was not on the original schedule from 7 years ago. Kathleen will contact Davey to add the three trees at that location.

Board Member participation

We continue to ask for new board members in our newsletter. Some board members who have not been participating need to step aside and rejoin when their busy schedules allow. We are checking with Dr. John to find out if we can add board members after the first of the year.

Holiday Cable Car Update

Is coming up starting 12/8 through 12/23 some additional board volunteers are needed for this event.

This Year's Ornaments

Ornaments will arrive this week for distribution to the stores.

The meeting was adjourned at 10:45

Respectfully submitted,

Kathleen Erdmann
Secretary

Willow Glen Business Association
Balance Sheet Prev Year Comparison
As of November 30, 2022

	Nov 30, 22	Nov 30, 21	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
US Bank Checking	151,218.58	176,960.86	-25,742.28	-14.55%
Wells Fargo Checking-debit acct	2,187.36	778.84	1,408.52	180.85%
WF Checking -4504	19,587.38	0.00	19,587.38	100.0%
Total Checking/Savings	172,993.32	177,739.70	-4,746.38	-2.67%
Accounts Receivable				
Accounts Receivable	18,112.51	9,536.37	8,576.14	89.93%
Total Accounts Receivable	18,112.51	9,536.37	8,576.14	89.93%
Other Current Assets				
Loan to related entity	1,000.00	0.00	1,000.00	100.0%
Pre-Paid Rent	500.00	250.00	250.00	100.0%
Service Deposits	500.00	500.00	0.00	0.0%
Total Other Current Assets	2,000.00	750.00	1,250.00	166.67%
Total Current Assets	193,105.83	188,026.07	5,079.76	2.7%
Fixed Assets				
Eqpmt, Furnit., and Computers	7,310.79	7,310.79	0.00	0.0%
Total Fixed Assets	7,310.79	7,310.79	0.00	0.0%
TOTAL ASSETS	200,416.62	195,336.86	5,079.76	2.6%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
Accounts Payable	11,083.89	15,637.80	-4,553.91	-29.12%
Total Accounts Payable	11,083.89	15,637.80	-4,553.91	-29.12%
Other Current Liabilities				
ARTWORKS Project	6,546.18	6,546.18	0.00	0.0%
CBID Contingency Reserve	28,740.89	54,727.12	-25,986.23	-47.48%
Sales Tax Payable	121.09	76.06	45.03	59.2%
Total Other Current Liabilities	35,408.16	61,349.36	-25,941.20	-42.28%
Total Current Liabilities	46,492.05	76,987.16	-30,495.11	-39.61%
Total Liabilities	46,492.05	76,987.16	-30,495.11	-39.61%
Equity				
Accumulated Net Assets	191,144.32	119,152.46	71,991.86	60.42%
Assets moved to/from Accum NA	-143.56	-143.56	0.00	0.0%
Temporarily Restricted Assets	143.56	143.56	0.00	0.0%
Net Income	-37,219.75	-802.76	-36,416.99	-4,536.47%
Total Equity	153,924.57	118,349.70	35,574.87	30.06%
TOTAL LIABILITIES & EQUITY	200,416.62	195,336.86	5,079.76	2.6%

Willow Glen Business Association
Profit & Loss Prev Year Comparison
 November 2022

	Nov 22	Nov 21	\$ Change	% Change
Ordinary Income/Expense				
Income				
Event Revenue	15,852.36	1,100.00	14,752.36	1,341.12%
Interest Income	0.72	0.00	0.72	100.0%
Member Dues	120.00	0.00	120.00	100.0%
Miscellaneous Income	18.81	0.00	18.81	100.0%
Sponsorships	3,100.00	3,950.00	-850.00	-21.52%
Total Income	19,091.89	5,050.00	14,041.89	278.06%
Gross Profit	19,091.89	5,050.00	14,041.89	278.06%
Expense				
Advertising and P/R	-102.65	0.00	-102.65	-100.0%
Bank Service Charges	424.67	0.00	424.67	100.0%
Contract Services	20,403.47	26,018.45	-5,614.98	-21.58%
Dues and Subscriptions	0.00	65.00	-65.00	-100.0%
Equipment Rental	444.05	875.02	-430.97	-49.25%
Insurance	175.55	614.90	-439.35	-71.45%
Meetings	27.95	92.94	-64.99	-69.93%
Miscellaneous	-959.30	0.00	-959.30	-100.0%
Permits and Fees	1,619.66	1,582.74	36.92	2.33%
Personnel	6,668.04	6,478.24	189.80	2.93%
Professional Fees	1,525.00	2,878.50	-1,353.50	-47.02%
Rent	250.00	250.00	0.00	0.0%
Retail Merchandise Expense	-13,260.00	-9,012.00	-4,248.00	-47.14%
Supplies	11,554.96	7,245.25	4,309.71	59.48%
Telephone and Internet	288.47	185.57	102.90	55.45%
Website	0.00	85.30	-85.30	-100.0%
Total Expense	29,059.87	37,359.91	-8,300.04	-22.22%
Net Ordinary Income	-9,967.98	-32,309.91	22,341.93	69.15%
Net Income	-9,967.98	-32,309.91	22,341.93	69.15%

**Willow Glen Business Association
 Profit & Loss YTD Comparison
 November 2022**

	<u>Nov 22</u>	<u>Jul - Nov 22</u>
Ordinary Income/Expense		
Income		
CBID	0.00	105,117.97
Event Revenue	15,852.36	78,215.95
Interest Income	0.72	3.08
Member Dues	120.00	120.00
Miscellaneous Income	18.81	18.81
Sponsorships	3,100.00	10,350.00
Total Income	<u>19,091.89</u>	<u>193,825.81</u>
Gross Profit	19,091.89	193,825.81
Expense		
Advertising and P/R	-102.65	2,513.60
Bank Service Charges	424.67	3,504.88
City Fees	0.00	2,500.00
Contract Services	20,403.47	102,535.09
Dues and Subscriptions	0.00	315.78
Equipment Rental	444.05	26,362.74
Insurance	175.55	2,762.77
Meetings	27.95	942.27
Miscellaneous	-959.30	3,260.00
Permits and Fees	1,619.66	8,256.07
Personnel	6,668.04	31,369.47
Postage and Delivery	0.00	166.00
Professional Fees	1,525.00	5,900.00
Rent	250.00	1,250.00
Retail Merchandise Expense	-13,260.00	-1,435.00
Supplies	11,554.96	39,261.07
Telephone and Internet	288.47	1,056.07
Website	0.00	524.75
Total Expense	<u>29,059.87</u>	<u>231,045.56</u>
Net Ordinary Income	-9,967.98	-37,219.75
Other Income/Expense		
Other Income		
Other Income	0.00	0.00
Total Other Income	<u>0.00</u>	<u>0.00</u>
Net Other Income	0.00	0.00
Net Income	<u>-9,967.98</u>	<u>-37,219.75</u>

**Willow Glen Business Association
Profit & Loss by Class**

November 2022

	ADMIN (CBID)	DISI (CBID)	SOBOP (CBID)	Total CBID	BBQ Fundraising	Bubbly Walk Fundraising	Fall Wine Walk Fundraising	Total Fundraising	Member Relations	Trick or Treat Promotions	Holidays Promotions	Total Promotions	WGBA Admin	TOTAL
Ordinary Income/Expense														
Income														
Event Revenue	0.00	0.00	0.00	0.00	13,096.36	0.00	1,595.00	14,691.36	0.00	0.00	1,161.00	1,161.00	0.00	15,852.36
Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.72	0.72
Member Dues	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	120.00	0.00	0.00	0.00	0.00	120.00
Miscellaneous Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	18.81	18.81
Sponsorships	0.00	0.00	0.00	0.00	0.00	3,100.00	0.00	3,100.00	0.00	0.00	0.00	0.00	0.00	3,100.00
Total Income	0.00	0.00	0.00	0.00	13,096.36	3,100.00	1,595.00	17,791.36	120.00	0.00	1,161.00	1,161.00	19.53	19,091.89
Gross Profit	0.00	0.00	0.00	0.00	13,096.36	3,100.00	1,595.00	17,791.36	120.00	0.00	1,161.00	1,161.00	19.53	19,091.89
Expense														
Advertising and P/R	0.00	0.00	0.00	0.00	0.00	0.00	-102.65	-102.65	0.00	0.00	0.00	0.00	0.00	-102.65
Bank Service Charges	0.00	0.00	0.00	0.00	380.65	0.00	44.02	424.67	0.00	0.00	0.00	0.00	0.00	424.67
Contract Services	525.00	180.00	16,696.44	17,401.44	2,399.00	0.00	0.00	2,399.00	0.00	0.00	603.03	603.03	0.00	20,403.47
Equipment Rental	444.05	0.00	0.00	444.05	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	444.05
Insurance	109.91	0.00	0.00	109.91	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	65.64	175.55
Meetings	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	27.95	27.95
Miscellaneous	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-959.30	-959.30
Permits and Fees	0.00	0.00	0.00	0.00	0.00	1,619.66	0.00	1,619.66	0.00	0.00	0.00	0.00	0.00	1,619.66
Personnel	2,799.00	600.00	2,700.00	6,099.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	569.04	6,668.04
Professional Fees	600.00	0.00	0.00	600.00	0.00	250.00	0.00	250.00	0.00	0.00	675.00	675.00	0.00	1,525.00
Rent	250.00	0.00	0.00	250.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	250.00
Retail Merchandise	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-13,260.00	-13,260.00	0.00	-13,260.00
Supplies	0.00	0.00	0.00	0.00	5,121.58	5,930.97	0.00	11,052.55	0.00	52.41	450.00	502.41	0.00	11,554.96
Telephone and Internet	288.47	0.00	0.00	288.47	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	288.47
Total Expense	5,016.43	780.00	19,396.44	25,192.87	7,901.23	7,800.63	-58.63	15,643.23	0.00	52.41	-11,531.97	-11,479.56	-296.67	29,059.87
Net Ordinary Income	-5,016.43	-780.00	-19,396.44	-25,192.87	5,195.13	-4,700.63	1,653.63	2,148.13	120.00	-52.41	12,692.97	12,640.56	316.20	-9,967.98
Net Income	-5,016.43	-780.00	-19,396.44	-25,192.87	5,195.13	-4,700.63	1,653.63	2,148.13	120.00	-52.41	12,692.97	12,640.56	316.20	-9,967.98

Willow Glen Business Association
YTD Profit & Loss by Class
July through November 2022

	ADMIN (CBID)	C & R (CBID)	DISI (CBID)	SOBOP (CBID)	Total CBID	BBQ in the Glen (Fundraising Events)	Bubbly Walk (Fundraising Events)	Fall Wine Walk (Fundraising Events)	Light Up the Avenue (Fundraising Events)	Planter Box Adoption (Fundraising Events)	Total Fundraising Events	Member Relations
Ordinary Income/Expense												
Income												
CBID	26,279.49	2,102.36	11,562.98	65,173.14	105,117.97	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Event Revenue	0.00	0.00	0.00	0.00	0.00	43,164.57	0.00	33,798.96	0.00	0.00	76,963.53	0.00
Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Member Dues	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	120.00
Miscellaneous Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sponsorships	0.00	0.00	0.00	0.00	0.00	7,250.00	3,100.00	0.00	0.00	0.00	10,350.00	0.00
Total Income	26,279.49	2,102.36	11,562.98	65,173.14	105,117.97	50,414.57	3,100.00	33,798.96	0.00	0.00	87,313.53	120.00
Gross Profit	26,279.49	2,102.36	11,562.98	65,173.14	105,117.97	50,414.57	3,100.00	33,798.96	0.00	0.00	87,313.53	120.00
Expense												
Advertising and P/R	0.00	0.00	2,011.94	0.00	2,011.94	0.00	0.00	1.66	0.00	0.00	1.66	0.00
Bank Service Charges	0.00	0.00	0.00	0.00	0.00	1,181.86	0.00	2,142.68	0.00	0.00	3,324.54	0.00
City Fees	2,500.00	0.00	0.00	0.00	2,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Contract Services	2,625.00	0.00	180.00	65,947.17	68,752.17	19,503.33	0.00	2,651.56	0.00	220.00	22,374.89	0.00
Dues and Subscriptions	120.00	0.00	0.00	0.00	120.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equipment Rental	2,435.99	0.00	0.00	0.00	2,435.99	22,435.64	0.00	1,491.11	0.00	0.00	23,926.75	0.00
Insurance	2,124.57	0.00	0.00	0.00	2,124.57	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Meetings	795.67	0.00	0.00	0.00	795.67	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Miscellaneous	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Permits and Fees	0.00	0.00	0.00	0.00	0.00	4,966.75	1,619.66	1,669.66	0.00	0.00	8,256.07	0.00
Personnel	13,215.99	0.00	2,800.01	12,600.00	28,616.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Postage and Delivery	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Professional Fees	3,500.00	0.00	0.00	0.00	3,500.00	0.00	250.00	500.00	300.00	0.00	1,050.00	0.00
Rent	1,250.00	0.00	0.00	0.00	1,250.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Retail Merchandise	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Supplies	250.10	0.00	0.00	0.00	250.10	16,363.11	5,930.97	13,515.31	0.00	0.00	35,809.39	0.00
Telephone and Internet	1,056.07	0.00	0.00	0.00	1,056.07	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Website	281.00	0.00	243.75	0.00	524.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Expense	30,154.39	0.00	5,235.70	78,547.17	113,937.26	64,450.69	7,800.63	21,971.98	300.00	220.00	94,743.30	0.00
Net Ordinary Income	-3,874.90	2,102.36	6,327.28	-13,374.03	-8,819.29	-14,036.12	-4,700.63	11,826.98	-300.00	-220.00	-7,429.77	120.00
Other Income/Expense												
Other Income												
Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Income	-3,874.90	2,102.36	6,327.28	-13,374.03	-8,819.29	-14,036.12	-4,700.63	11,826.98	-300.00	-220.00	-7,429.77	120.00

Willow Glen Business Association
YTD Profit & Loss by Class
July through November 2022

	Halloween Trick or Treat (Promotions & Events)	Holidays (Promotions & Events)	Restaurant Week (Promotions & Events)	Summer LNO (Promotions & Events)	WG Home Tour Books (Promotions & Events)	Other (Promotions & Events)	Total Promotions & Events	Strategic Marketing	WGBA Admin	TOTAL
Ordinary Income/Expense										
Income										
CBID	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	105,117.97
Event Revenue	0.00	1,161.00	0.00	0.00	91.42	0.00	1,252.42	0.00	0.00	78,215.95
Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3.08	3.08
Member Dues	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	120.00
Miscellaneous Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	18.81	18.81
Sponsorships	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,350.00
Total Income	0.00	1,161.00	0.00	0.00	91.42	0.00	1,252.42	0.00	21.89	193,825.81
Gross Profit	0.00	1,161.00	0.00	0.00	91.42	0.00	1,252.42	0.00	21.89	193,825.81
Expense										
Advertising and P/R	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	0.00	2,513.60
Bank Service Charges	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	180.34	3,504.88
City Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00
Contract Services	805.00	10,603.03	0.00	0.00	0.00	0.00	11,408.03	0.00	0.00	102,535.09
Dues and Subscriptions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	195.78	315.78
Equipment Rental	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	26,362.74
Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	638.20	2,762.77
Meetings	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	146.60	942.27
Miscellaneous	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,260.00	3,260.00
Permits and Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,256.07
Personnel	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,753.47	31,369.47
Postage and Delivery	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	166.00	166.00
Professional Fees	75.00	675.00	225.00	225.00	0.00	0.00	1,200.00	150.00	0.00	5,900.00
Rent	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,250.00
Retail Merchandise	0.00	-1,435.00	0.00	0.00	0.00	0.00	-1,435.00	0.00	0.00	-1,435.00
Supplies	1,264.21	668.68	0.00	261.41	0.00	464.67	2,658.97	0.00	542.61	39,261.07
Telephone and Internet	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,056.07
Website	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	524.75
Total Expense	2,144.21	10,511.71	225.00	486.41	0.00	464.67	13,832.00	650.00	7,883.00	231,045.56
Net Ordinary Income	-2,144.21	-9,350.71	-225.00	-486.41	91.42	-464.67	-12,579.58	-650.00	-7,861.11	-37,219.75
Other Income/Expense										
Other Income										
Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Income	-2,144.21	-9,350.71	-225.00	-486.41	91.42	-464.67	-12,579.58	-650.00	-7,861.11	-37,219.75