



Willow Glen Business Association
Board of Directors & General Membership Meeting
Agenda for Tuesday, March 8th, 2022 * 8:00 am – 9:00 am
 Meeting Location: The Garden Theatre, 1165 Lincoln Avenue
 Conference Room #204, located on the 2nd floor

I – Information Only A – Action Required G – Good for the Order

Item	Type	Person Responsible	Time line	Action
Meeting called to order	G	President, Tim Mulcahy "2022 Vision"	8:00 am –	Welcome
Approval of minutes	A	Approval of February Minutes	8:05 am	Review and approval of, February 8 th , 2022, minutes
Executive Committee Report	I	Executive Committee Update – Tim Mulcahy	8:10 am	Review and approval of, February 25 th , 2022, minutes
Treasurer's Report	A	Treasurer, Tim Mulcahy – February Financial Report	8:15 am	Board approval Accept Report
Close session All committee report updates will be deferred until <u>April's board</u> meeting.	I	Member Relations Committee WGBA Staff	8:20 am – 8:45 am	Redefine Strategic Marketing Committee charter Establish "2022" committees
	I	Strategic Marketing Committee Redefine charter		
	I	CBID Committee Defer report		
	I	Our Avenue Committee Defer report		
	I	Promotions & Events Committee Defer report		
OPEN FORUM/ PUBLIC COMMENT– 2 MIN. EACH	G	Moderated by Board President Time Certain Any person may address the Board on any subject not on the agenda. Since the subject is not on the agenda, the Brown Act (State Open Meeting Law) prohibits action by the Board. However, Board Members and Staff may briefly respond to statements or questions and/or provide referral to Staff. The Board may place the item on an agenda for a future meeting.	8:45 am – 8:55 am	
Assoc Member Applications	A	Vivienne Spa	8:55 am – 9:00 am	
Meeting Adjournment	G	Tim Mulcahy	9:00 am	

The next WGBA Board meeting will be Tuesday, April 13th, 2022, time 8:00 am
Meeting location TBD

Board of Directors and General Membership Meeting
Tuesday, 8 February 2022
(Meeting was held 'live' in the Conference Room – Garden Theatre)

Board Members in Attendance: Frank Bejan, Jim Carpeneti, Gea Carr (conferenced in), Kathleen Erdmann, Marcus Estrada, Barbara Hartman, Emilie Highley, Tim Mulcahy, Lynne Rovai, Jamie Sizelove. **Staff:** Kandy Stevens (in person) and Stephanie Whaley (via phone).

Board Members not present: Sara Rivas, Steve Wymer

Guests: Nate Perez, Ann Saliba, Snow, Hartman, Fong & Assoc., Namrita Khandelwal, Vertara

Board Meeting was called to at 8:10 a.m. by Emilie Highley, Chair of the Nominating Committee

Emilie welcomed the Board and explained that before the we proceed with the General Meeting, we will be appointing four members of the Board to fulfill the Corporation's officer positions – President, Vice President, Treasurer and Secretary. These officers will also serve as the Executive Board Committee of the WGBA. The floor was now open to nominations:

President – Emilie Highley nominated Tim Mulcahy for President of the WGBA (for a 2 year term).

No other nominations. Tim's appointment as President was unanimously approved by the Board.

Vice President – Tim Mulcahy nominated Emilie Highley for Vice President of the WGBA (for a 2 year term).

No other nominations. Emilie's appointment as Vice President was unanimously approved by the Board.

Treasurer – Barbara Hartman addressed the Board indicating her desire to be appointed as Treasurer for a 2 year term. No other nominations. Barbara's appointment as Treasurer was unanimously approved by the Board.

Secretary – Kathleen Erdmann addressed the Board indicating her desire to be appointed as Secretary for a 2-yeara term. No other nominations. Kathleen's appointment as Secretary was unanimously approved by the Board.

WGBA Officers for the 2022-2024 Term

President – Tim Mulcahy

Vice President – Emilie Highley

Treasurer – Barbara Hartman

Secretary – Kathleen Erdmann

The General Meeting Agenda for the WGBA was now turned over to President Tim Mulcahy.

Approval of January General Meeting Minutes – Motion was made by Lynne Rovai to approve the minutes. Second by Jamie Sizelove. Unanimously approved.

January Executive Committee – Meeting was cancelled.

Treasurer's Report – Tim Mulcahy reported (a) Cash on hand was up \$40,000 over last year at \$167,919.19. (b) Expenses were \$24,132.03 – up \$2,406.63 over 2021. (c) Revenue to date for the first 7 months of 2021-22 Fiscal Year is \$203,842.04. Another round of CBID funds of roughly \$150,000 is expected in March. (d) Federal Income and California Exempt Organizations tax return was filed on February 3rd – electronically. A motion was made by Emilie Highley to approve the Treasurer's Report. Second by Jamie Sizelove. Unanimously approved. **Note:** The full detail of the Treasurer's Report is made part of these minutes.

Member Relations Committee – Kandy and Steff reported: a) Explained the contents of the WGBA Binders to the new Board members. (b) New businesses to the Avenue – lots of energy. (c) Ladies Night Out on 2/10 – the WGBA will have a booth located at 1261 Lincoln Avenue with information on the WGBA and events for 2022. (d) Staff is reaching out to the Board for ideas for the Board Retreat and Property Owners "Get-Together"

Strategic Marketing Committee – (a) Frank Bejan indicated that he would like to head up this committee. (b) The Board envisions the Strategic Marketing Committee working closely with the CBID Committee as we move forward with the renewal of the CBID.

CBID Committee – (a) Nate explained to the new Board members the purpose of the CBID. (b) Downtown San Jose going through a similar process of a CBID renewal. We will stay close to this group for purposes of best practices used, etc. (c) Nate commented on the importance of the Board Training and the value of the CBID Committee and Strategic Marketing Committee working closely together.

Our Avenue Committee –

(a) **Kathleen Erdmann** brought the Board up to date on the Planter Sponsorship Program. Joe Saxe has installed the new plaques. 2 new businesses have indicated possible sponsorship. The 6-8 new businesses on the Avenue will receive letters regarding sponsorship. 400 tulip bulbs will be planted this week adding 'Spring' color to the planters.

(b) **Jamie Sizelove** brought the Board up to date on: 1) Flags/Banners will remain from 5/23 to 7/11. (2) Tree by the Sweet Shoppe needs trimming. (3) Ann Saliba continues to work on locations for another mural. (4) Ann Saliba will be meeting with Marv Bamburg on WG History (Marv has many photos of the WG History). Ann indicated that Marv has a bank account with a small amount of monies that would be used for historical plaques – we need to coordinate bringing those funds into the WGBA account. (5) Bench Project – Jamie still trying to make contact with the appropriate individual – more info at our next meeting.

P&E – Lynne Rovai reported on: (a) Ladies Night Out is scheduled for Thursday, 10 February. (b) Spring Wine Walk – date change from 4/22 to 4/2- change made because Los Gatos has their Wine Walk scheduled for the same day. (c) 2022 Ornament design will be LaVilla. Plan is having the design complete, and order placed early to avoid shipping/delivery delays. (d) Emilie explained the concept of "The Taste of Willow Glen" – no definite plans yet until Covid restrictions are lifted.

Neighborhood Report – No one was present from the Neighborhood Association.

Open Forum – Nate Perez and Ann Saliba again introduced themselves. Namrita Khandelwal introduced herself and her company, Vertara – new to the Avenue. Vertara is an innovative handbag design – Namrita showed one of Vertara’s creations and invited us to her new Lincoln Avenue location.

General Meeting was adjourned at 9:26 a.m. President Mulcahy requested the Board remain for a Closed Session.

Closed Session Topic – Appointment of Community Members which Tim explained. The Board could appoint up to 4 Community Members. Community Members nominated: Nate Perez – Nate currently heads up the CBID Committee, Steve Sibley, Legal Entity handling our 501©3 Community Foundation and Ann Saliba for her continued work on the mural and WG history projects. Tim Mulcahy made a motion to appoint these 3 individuals as Community Members. Frank Bejan seconded the motion. Unanimous approval by the Board.

Adjournment of the Closed Session was 9:41 a.m.

Respectively submitted,

Emilie Highley, Secretary
Willow Glen Business Association

**Willow Glen Business Association
Executive Committee Meeting
February 25th, 2022**

Meeting began at 8:05 a.m.

Attendees: Tim Mulcahy, Emily Highley, Barbara Hartman, Kathleen Erdmann
Staff: Kandy Stevens

The meeting was held in the WGBA conference room.

Meeting was called to order by President Mulcahy at 8:05 a.m.

Executive board Member at large (open position)

The board discussed and decided to table adding a member at large at this time pending discussion with Dr. John, parliamentarian. The Bylaws are vague as to whether this is a required position or if needed at this time.

Board Training

An email will be sent to the 4 new and 1 community board member to set up a time for training. The last training was successful and the same Power Point template for training will be used.

Committees

It was suggested that we use a Scope Sheet for each of the projects within each committee as a record of goals, contacts and activities. This will help in the future should a member not be available to answer basic questions about the project. The board discussed the importance of scheduling regular meetings each month, the same date and time.

Promotions and Events – Lynne Rovai is appointed chair for this committee

CBID – Tim Mulcahy appointed chair, Nate Perez, Steve Sibley and Barbara Hartman will serve on the committee

- Tim will be meeting with a representative from the City of San Jose to obtain information which was acquired from a profession firm related to the CBID.
- Marie Anderson (Commercial Property Management) will be asked to speak at the April Board meeting.
- Plans to have property owners attend a business/social meeting to ask for input about what they'd like to see.

Our Avenue – Kathleen Erdmann appointed chair

Anne – WG Historical project and Mural project

Kathleen – Planter Sponsorship Program

The balance of the projects for this committee will be re-evaluated based on priority.

Strategic Marketing – placed on hold while we redefine the charter in line with the CBID project and the current needs of the businesses.

501C-3 WG Community Foundation - will possibly be a separate committee

WGBA Bank Accounts - The U.S. Bank account will be closed after the next CBID check is received and a new account at Wells Fargo will be opened right away in anticipation of that change.

Staff Reported – Associate membership renewal letters will be sent in March. The website now has a PayPal option for Associate members to pay annual dues (thank you Stephanie).

The next board meeting will be March 8th at 8 a.m. at the Conference Room in the Garden Theater.

The meeting adjourned at 9:55 a.m.

Respectfully submitted,

Kathleen Erdmann, Secretary
Willow Glen Business Association

Willow Glen Business Association
Balance Sheet Prev Year Comparison
As of February 28, 2022

	Feb 28, 22	Feb 28, 21	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
US Bank Checking	128,650.60	101,385.40	27,265.20	26.89%
Wells Fargo Checking	1,896.33	3,747.01	-1,850.68	-49.39%
Total Checking/Savings	130,546.93	105,132.41	25,414.52	24.17%
Accounts Receivable				
Accounts Receivable	3,000.00	684.00	2,316.00	338.6%
Total Accounts Receivable	3,000.00	684.00	2,316.00	338.6%
Other Current Assets				
Pre-Paid Rent	250.00	0.00	250.00	100.0%
Service Deposits	500.00	500.00	0.00	0.0%
Total Other Current Assets	750.00	500.00	250.00	50.0%
Total Current Assets	134,296.93	106,316.41	27,980.52	26.32%
Fixed Assets				
Eqpmt, Furnit., and Computers	7,310.79	7,310.79	0.00	0.0%
Total Fixed Assets	7,310.79	7,310.79	0.00	0.0%
TOTAL ASSETS	141,607.72	113,627.20	27,980.52	24.63%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
Accounts Payable	799.19	798.13	1.06	0.13%
Total Accounts Payable	799.19	798.13	1.06	0.13%
Other Current Liabilities				
ARTWORKS Project	6,546.18	13,437.68	-6,891.50	-51.29%
CBID Contingency Reserve	54,727.12	49,319.79	5,407.33	10.96%
Sales Tax Payable	0.06	112.80	-112.74	-99.95%
Total Other Current Liabilities	61,273.36	62,870.27	-1,596.91	-2.54%
Total Current Liabilities	62,072.55	63,668.40	-1,595.85	-2.51%
Total Liabilities	62,072.55	63,668.40	-1,595.85	-2.51%
Equity				
Accumulated Net Assets	119,152.46	130,522.29	-11,369.83	-8.71%
Assets moved to/from Accum NA	-143.56	-143.56	0.00	0.0%
Temporarily Restricted Assets	143.56	143.56	0.00	0.0%
Net Income	-39,617.29	-80,563.49	40,946.20	50.83%
Total Equity	79,535.17	49,958.80	29,576.37	59.2%
TOTAL LIABILITIES & EQUITY	141,607.72	113,627.20	27,980.52	24.63%

Willow Glen Business Association
Profit & Loss Prev Year Comparison
February 2022

	Feb 22	Feb 21	\$ Change	% Change
Ordinary Income/Expense				
Income				
Event Revenue	0.00	58.58	-58.58	-100.0%
Member Dues	0.00	120.00	-120.00	-100.0%
Sponsorships	3,000.00	0.00	3,000.00	100.0%
Total Income	<u>3,000.00</u>	<u>178.58</u>	<u>2,821.42</u>	<u>1,579.92%</u>
Gross Profit	3,000.00	178.58	2,821.42	1,579.92%
Expense				
Bank Service Charges	-308.05	0.91	-308.96	-33,951.65%
Contract Services	14,702.42	11,973.37	2,729.05	22.79%
Dues and Subscriptions	65.00	65.00	0.00	0.0%
Equipment Rental	1,822.59	668.95	1,153.64	172.46%
Insurance	1,219.96	2,980.70	-1,760.74	-59.07%
Meetings	43.44	78.96	-35.52	-44.99%
Permits and Fees	20.00	0.00	20.00	100.0%
Personnel	7,063.78	6,618.70	445.08	6.73%
Professional Fees	825.00	600.00	225.00	37.5%
Rent	250.00	250.00	0.00	0.0%
Retail Merchandise Expense	700.00	0.00	700.00	100.0%
Software	99.99	99.99	0.00	0.0%
Supplies	550.72	24.62	526.10	2,136.88%
Telephone and Internet	269.36	180.26	89.10	49.43%
Website	0.00	264.65	-264.65	-100.0%
Total Expense	<u>27,324.21</u>	<u>23,806.11</u>	<u>3,518.10</u>	<u>14.78%</u>
Net Ordinary Income	<u>-24,324.21</u>	<u>-23,627.53</u>	<u>-696.68</u>	<u>-2.95%</u>
Net Income	<u>-24,324.21</u>	<u>-23,627.53</u>	<u>-696.68</u>	<u>-2.95%</u>

**Willow Glen Business Association
Profit & Loss YTD Comparison**

February 2022

	Feb 22	Jul '21 - Feb 22
Ordinary Income/Expense		
Income		
CBID	0.00	102,860.58
Event Revenue	0.00	77,951.46
Grants	0.00	15,000.00
Member Dues	0.00	120.00
Sponsorships	3,000.00	10,850.00
Total Income	<u>3,000.00</u>	<u>206,782.04</u>
Gross Profit	3,000.00	206,782.04
Expense		
Advertising and P/R	0.00	319.40
Bank Service Charges	-308.05	1,690.47
City Fees	0.00	2,500.00
Contract Services	14,702.42	120,352.41
Dues and Subscriptions	65.00	520.00
Equipment Rental	1,822.59	6,375.35
Insurance	1,219.96	4,272.85
Meetings	43.44	586.11
Permits and Fees	20.00	3,041.03
Personnel	7,063.78	52,686.61
Postage and Delivery	0.00	501.50
Printing and Reproduction	0.00	294.98
Professional Fees	825.00	11,432.00
Rent	250.00	2,000.00
Retail Merchandise Expense	700.00	-609.00
Sales Tax Adjustment	0.00	0.66
Software	99.99	99.99
Supplies	550.72	35,821.24
Telephone and Internet	269.36	1,564.57
Website	0.00	2,949.16
Total Expense	<u>27,324.21</u>	<u>246,399.33</u>
Net Ordinary Income	-24,324.21	-39,617.29
Net Income	<u><u>-24,324.21</u></u>	<u><u>-39,617.29</u></u>

**Willow Glen Business Association
Profit & Loss by Class**

February 2022

	ADMIN (CBID)	DISI (CBID)	SOBOP (CBID)	Total CBID	Bubbly Walk Fundraising	Planter Adoption Fundraising	Spring Wine Walk Fundraising	Total Fundraising Events	Holidays Promotions	Spring LNO Promotions	Total Promotions/Events	WGBA Admin	TOTAL
Ordinary Income/Expense													
Income													
Sponsorships	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00	3,000.00	0.00	0.00	0.00	0.00	3,000.00
Total Income	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00	3,000.00	0.00	0.00	0.00	0.00	3,000.00
Gross Profit	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00	3,000.00	0.00	0.00	0.00	0.00	3,000.00
Expense													
Bank Service Charges	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-308.05	-308.05
Contract Services	525.00	11,120.24	0.00	11,645.24	0.00	2,269.68	787.50	3,057.18	0.00	0.00	0.00	0.00	14,702.42
Dues/Subscriptions	65.00	0.00	0.00	65.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	65.00
Equipment Rental	437.51	0.00	0.00	437.51	0.00	0.00	1,385.08	1,385.08	0.00	0.00	0.00	0.00	1,822.59
Insurance	55.00	0.00	0.00	55.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,164.96	1,219.96
Meetings	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	43.44	43.44
Permits and Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20.00	20.00
Personnel	1,053.15	125.01	2,312.50	3,490.66	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,573.12	7,063.78
Professional Fees	600.00	0.00	0.00	600.00	0.00	0.00	0.00	0.00	0.00	225.00	225.00	0.00	825.00
Rent	250.00	0.00	0.00	250.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	250.00
Retail Merchandise	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	700.00	0.00	700.00	0.00	700.00
Software	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	99.99	99.99
Supplies	0.00	0.00	0.00	0.00	-96.00	208.88	0.00	112.88	0.00	393.68	393.68	44.16	550.72
Telephone/Internet	269.36	0.00	0.00	269.36	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	269.36
Total Expense	3,255.02	11,245.25	2,312.50	16,812.77	-96.00	2,478.56	2,172.58	4,555.14	700.00	618.68	1,318.68	4,637.62	27,324.21
Net Ordinary Income	-3,255.02	-11,245.25	-2,312.50	-16,812.77	96.00	-2,478.56	827.42	-1,555.14	-700.00	-618.68	-1,318.68	-4,637.62	-24,324.21
Net Income	-3,255.02	-11,245.25	-2,312.50	-16,812.77	96.00	-2,478.56	827.42	-1,555.14	-700.00	-618.68	-1,318.68	-4,637.62	-24,324.21

Willow Glen Business Association
YTD Profit & Loss by Class
July 2021 through February 2022

	ADMIN (CBID)	C & R (CBID)	DISI (CBID)	SOBOP (CBID)	Total CBID	Bubbly Walk Fundraising Events	Fall Wine Walk Fundraising Events	Planter Adoption Fundraising Events	Spring Wine Walk Fundraising Events	Total Fundraising Events	Member Relations
Ordinary Income/Expense											
Income											
CBID	25,715.15	2,057.21	11,314.66	63,773.56	102,860.58	0.00	0.00	0.00	0.00	0.00	0.00
Event Revenue	0.00	0.00	0.00	0.00	0.00	50,472.40	26,770.75	600.00	0.00	77,843.15	0.00
Grants	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Member Dues	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	120.00
Sponsorships	0.00	0.00	0.00	0.00	0.00	3,150.00	1,500.00	1,400.00	3,000.00	9,050.00	0.00
Total Income	25,715.15	2,057.21	11,314.66	63,773.56	102,860.58	53,622.40	28,270.75	2,000.00	3,000.00	86,893.15	120.00
Gross Profit	25,715.15	2,057.21	11,314.66	63,773.56	102,860.58	53,622.40	28,270.75	2,000.00	3,000.00	86,893.15	120.00
Expense											
Advertising and P/R	119.40	0.00	0.00	0.00	119.40	0.00	0.00	0.00	0.00	0.00	0.00
Bank Service Charges	0.00	0.00	0.00	0.00	0.00	0.00	1,866.02	0.00	0.00	1,866.02	3.96
City Fees	2,500.00	0.00	0.00	0.00	2,500.00	0.00	0.00	0.00	0.00	0.00	0.00
Contract Services	4,200.00	0.00	11,120.24	95,407.95	110,728.19	3,239.07	1,662.50	2,269.68	787.50	7,958.75	0.00
Dues and Subscriptions	520.00	0.00	0.00	0.00	520.00	0.00	0.00	0.00	0.00	0.00	0.00
Equipment Rental	3,062.57	0.00	0.00	0.00	3,062.57	993.56	934.14	0.00	1,385.08	3,312.78	0.00
Insurance	3,107.89	0.00	0.00	0.00	3,107.89	0.00	0.00	0.00	0.00	0.00	0.00
Meetings	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Permits and Fees	0.00	0.00	0.00	0.00	0.00	1,582.74	1,418.29	0.00	0.00	3,001.03	0.00
Personnel	7,163.83	0.00	941.77	17,420.74	25,526.34	0.00	0.00	0.00	0.00	0.00	0.00
Postage and Delivery	367.50	0.00	0.00	0.00	367.50	0.00	0.00	0.00	0.00	0.00	0.00
Printing/Reproduction	0.00	0.00	0.00	0.00	0.00	0.00	294.98	0.00	0.00	294.98	0.00
Professional Fees	8,582.00	0.00	0.00	75.00	8,657.00	400.00	800.00	0.00	250.00	1,450.00	0.00
Rent	2,000.00	0.00	0.00	0.00	2,000.00	0.00	0.00	0.00	0.00	0.00	0.00
Retail Merchandise	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales Tax Adjustment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Software	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Supplies	317.00	0.00	0.00	0.00	317.00	21,187.80	9,190.15	626.64	0.00	31,004.59	0.00
Telephone/Internet	1,564.57	0.00	0.00	0.00	1,564.57	0.00	0.00	0.00	0.00	0.00	0.00
Website	95.90	0.00	2,853.26	0.00	2,949.16	0.00	0.00	0.00	0.00	0.00	0.00
Total Expense	33,600.66	0.00	14,915.27	112,903.69	161,419.62	27,403.17	16,166.08	2,896.32	2,422.58	48,888.15	3.96
Net Ordinary Income	-7,885.51	2,057.21	-3,600.61	-49,130.13	-58,559.04	26,219.23	12,104.67	-896.32	577.42	38,005.00	116.04
Net Income	-7,885.51	2,057.21	-3,600.61	-49,130.13	-58,559.04	26,219.23	12,104.67	-896.32	577.42	38,005.00	116.04

Willow Glen Business Association
YTD Profit & Loss by Class
July 2021 through February 2022

	Farmer's Market Promotions	Halloween Promotions	Holidays Promotions	Small Bus Saturday Promotions	Spring LNO Promotions	Summer LNO Promotions	WG Home Tour Books Promotions	Other Promotions	Total Promotions & Events	WGBA Admin	TOTAL
Ordinary Income/Expense											
Income											
CBID	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	102,860.58
Event Revenue	0.00	0.00	0.00	0.00	0.00	0.00	108.31	0.00	108.31	0.00	77,951.46
Grants	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,000.00	15,000.00
Member Dues	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	120.00
Sponsorships	0.00	1,000.00	800.00	0.00	0.00	0.00	0.00	0.00	1,800.00	0.00	10,850.00
Total Income	0.00	1,000.00	800.00	0.00	0.00	0.00	108.31	0.00	1,908.31	15,000.00	206,782.04
Gross Profit	0.00	1,000.00	800.00	0.00	0.00	0.00	108.31	0.00	1,908.31	15,000.00	206,782.04
Expense											
Advertising and P/R	0.00	0.00	200.00	0.00	0.00	0.00	0.00	0.00	200.00	0.00	319.40
Bank Service Charges	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-179.51	1,690.47
City Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00
Contract Services	164.06	770.00	534.53	0.00	196.88	0.00	0.00	0.00	1,665.47	0.00	120,352.41
Dues and Subscriptions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	520.00
Equipment Rental	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,375.35
Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,164.96	4,272.85
Meetings	0.00	0.00	0.00	0.00	0.00	0.00	0.00	47.68	47.68	538.43	586.11
Permits and Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	40.00	3,041.03
Personnel	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	27,160.27	52,686.61
Postage and Delivery	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	134.00	501.50
Printing/Reproduction	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	294.98
Professional Fees	0.00	0.00	250.00	0.00	875.00	200.00	0.00	0.00	1,325.00	0.00	11,432.00
Rent	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00
Retail Merchandise	0.00	0.00	-549.00	0.00	0.00	0.00	-60.00	0.00	-609.00	0.00	-609.00
Sales Tax Adjustment	0.00	0.00	47.67	0.00	0.00	0.00	0.00	0.00	47.67	-47.01	0.66
Software	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	99.99	99.99
Supplies	0.00	1,002.40	69.84	131.21	393.68	205.63	0.00	0.00	1,802.76	2,696.89	35,821.24
Telephone/Internet	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,564.57
Website	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,949.16
Total Expense	164.06	1,772.40	553.04	131.21	1,465.56	405.63	-60.00	47.68	4,479.58	31,608.02	246,399.33
Net Ordinary Income	-164.06	-772.40	246.96	-131.21	-1,465.56	-405.63	168.31	-47.68	-2,571.27	-16,608.02	-39,617.29
Net Income	-164.06	-772.40	246.96	-131.21	-1,465.56	-405.63	168.31	-47.68	-2,571.27	-16,608.02	-39,617.29