



Willow Glen Business Association
Board of Directors & General Membership Meeting
Agenda for Tuesday, February 14th, 2023 * 8:00 am – 10:00 am
 Meeting Location: The Garden Theater, 1165 Lincoln Avenue
 Conference Room #204, located on the 2nd floor.

I – Information Only A – Action Required G – Good for the Order

Item	Type	Person Responsible	Time line	Action
Meeting called to order	G	President, Tim Mulcahy	8:00 am	Welcome
Election of 2023 Executive Board Officers	A	Nominations/Election of Officers President Vice President Treasurer Secretary	8:05 am	Board Approval
Approval of minutes	A	Approval of January Minutes	8:15 am	Review and approval of, January 10th, 2023, minutes
Executive Committee Report	I	Executive Committee Update – Tim Mulcahy	8:25 am	Review and approval of January 27th, 2023, minutes
Treasurer's Report	A	Treasurer, Barbara Hartman – January Financial Report	8:30 am	Board approval Accept Report
Committees to provide an update to board and membership on their projects.	I	Member Relations Committee WGBA Staff	8:40 am – 9:00 am	Updates
	A	CBID Committee Chair: Nate Perez Committee Update		
	A	Our Avenue Committee Chair: Kathleen Erdmann Committee Update Universal Site Services, Chris Dickie		
	I	Promotions & Events Committee Chair: Emilie Highley Committee Update LNO 2/9 Recap Spring Wine Walk 4/15		
OPEN FORUM/ PUBLIC COMMENT– 2 MIN. EACH	G	Moderated by Board President – Time Certain *City of San Jose/Parks, Recreation & Neighborhood Services – Alvaro Celaya Any person may address the Board on any subject not on the agenda. Since the subject is not on the agenda, the Brown Act (State Open Meeting Law) prohibits action by the Board. However, Board Members and Staff may briefly respond to statements or questions and/or provide referral to Staff. The Board may place the item on an agenda for a future meeting.	9:00 am – 9:10 am	
Assoc Member Applications	A	Gal in the Glen – Jill Maggi (florist) San Jose Lawn Bowling Club – Bramhall Park	9:15 am	
Meeting Adjournment	G	Tim Mulcahy	9:20 am	

The next WGBA Board meeting will be Tuesday, March 14th, 2023, time 8:00 am
Meeting location: The Garden Theater, 1165 Lincoln Avenue

The mission of the WGBA is to make downtown Willow Glen a desirable destination to shop, eat and locate a business through maintenance and beautification projects and the promotion of a positive identity for the Willow Glen business community through advertising, public relations, sponsorships, events and festivals and the preservation of the historical and architectural character of downtown Willow Glen.

**Willow Glen Business Association
Board Meeting Minutes
January 10, 2023**

Meeting was called to order at 8:09 a.m.

In Attendance:, Emilie Highley, Tim Mulcahy, Lynne Rovai, Jamie Sizelove, Kathleen Erdmann, Marcus Estrada, Jim Carpenetti, Frank Bejian, Barbara Hartman, Steve Sibley, Nate Perez via phone.

Staff Members: Kandy Stevens and Sami Alexander

The meeting was held in the conference room in the Garden Theater.

- The board reviewed the minutes from the December board meeting a motion to approve was made to approve with one correction noted by Steve Sibley (number in the reorder for Commemorative Christmas ornament is corrected to read 500). Motion by Emilie Highley and seconded by Jamie Sizelove

- The Executive board minutes were also reviewed and a motion to approve was made by Jamie Sizelove and seconded by Emilie Highley

- Tim Mulcahy gave the financial report for December, a motion was made to accept the report which was approved by Emilie Highley and seconded by Jamie Sizelove. It was noted that Barbara Hartman will take over the financial reporting.

CBID Renewal

Nate Perez has contacted Kristin Lowell regarding the CBID proposal she submitted.

Nate requested that the new contract with Universal Site Services be provided to Kristin Lowell be as it is our largest expense. A Zoom call has been set up for an initial meeting.

Our Avenue

We are working on updating the content of the history boxes.

Promotions and Events

- The annual meeting is coming up on 1/23/23
- We are in good shape for Ladies Night Out

The Meeting was adjourned at 9:10 a.m.

Respectfully submitted,

Kathleen Erdmann, Secretary
Willow Glen Business Association

Willow Glen Business Association
Executive Board Meeting
1/27/23

Meeting called to order at 9:05 a.m.

Present: Tim Mulcahy, Emilie Highley, Barbara Hartman, Kathleen Erdmann

Staff member: Kandy Stevens

Meeting Topics

US Bank Account – closed

Line of Credit – still open and only Lynne Rovai is the only one who can close it.

Credit Card - ?

2023 - 2024 Board Committees

- P & E Chair - Emilie Highley
- Our Avenue – Kathleen Erdmann
- BBQ – Sub committees to be assigned
- Finance / CBID – Nate, Steve, Tim and Barbara
 - o Strategic Marketing will be blended in with CBID
- Board Parliamentarian – Dr. John Pisacane

An updated Committee matrix has been prepared by staff.

CBID

Nate contacted Kristin Lowell and we returned the signed agreement along with our new contract for Universal Site Services. A Zoom call is scheduled

Event Brite and Paypal

Steve Sibley drafted a demand letter to Event Brite and will do the same for Paypal (WFB). Kandy has engaged with WFB and will continue to do so.

Parklet Update

The City of San Jose sent a date for pick up/tear down of the parklets for December. Our staff called and asked for a delay. The date is now May 1.

Grant Approval

From the City of San Jose - \$14K

Staff Abrupt Exiting

One day notice was given by Sami Oliver for her maternity leave. The board contacted an HR specialist to contact her for the WGBA and advise her of her rights and options.

The meeting was adjourned at 11:30

Respectfully submitted,

Kathleen Erdmann
Secretary

Willow Glen Business Association
Balance Sheet Prev Year Comparison
As of January 31, 2023

	Jan 31, 23	Jan 31, 22	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
US Bank Checking	0.00	162,880.52	-162,880.52	-100.0%
Wells Fargo Checking-debit acct	3,668.55	5,038.67	-1,370.12	-27.19%
WF Checking -4504	113,471.53	0.00	113,471.53	100.0%
Total Checking/Savings	117,140.08	167,919.19	-50,779.11	-30.24%
Accounts Receivable				
Accounts Receivable	5,250.00	228.00	5,022.00	2,202.63%
Total Accounts Receivable	5,250.00	228.00	5,022.00	2,202.63%
Other Current Assets				
Loan to related entity	1,000.00	0.00	1,000.00	100.0%
Pre-Paid Rent	500.00	0.00	500.00	100.0%
Service Deposits	500.00	500.00	0.00	0.0%
Total Other Current Assets	2,000.00	500.00	1,500.00	300.0%
Total Current Assets	124,390.08	168,647.19	-44,257.11	-26.24%
Fixed Assets				
Eqpmt, Furnit., and Computers	7,310.79	7,310.79	0.00	0.0%
Total Fixed Assets	7,310.79	7,310.79	0.00	0.0%
TOTAL ASSETS	131,700.87	175,957.98	-44,257.11	-25.15%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
Accounts Payable	500.00	10,825.24	-10,325.24	-95.38%
Total Accounts Payable	500.00	10,825.24	-10,325.24	-95.38%
Other Current Liabilities				
ARTWORKS Project	6,546.18	6,546.18	0.00	0.0%
CBID Contingency Reserve	28,740.89	54,727.12	-25,986.23	-47.48%
Sales Tax Payable	17.42	0.06	17.36	28,933.33%
Total Other Current Liabilities	35,304.49	61,273.36	-25,968.87	-42.38%
Total Current Liabilities	35,804.49	72,098.60	-36,294.11	-50.34%
Total Liabilities	35,804.49	72,098.60	-36,294.11	-50.34%
Equity				
Accumulated Net Assets	191,144.32	119,152.46	71,991.86	60.42%
Assets moved to/from Accum NA	-143.56	-143.56	0.00	0.0%
Temporarily Restricted Assets	143.56	143.56	0.00	0.0%
Net Income	-95,247.94	-15,293.08	-79,954.86	-522.82%
Total Equity	95,896.38	103,859.38	-7,963.00	-7.67%
TOTAL LIABILITIES & EQUITY	131,700.87	175,957.98	-44,257.11	-25.15%

Willow Glen Business Association
Profit & Loss Prev Year Comparison
January 2023

	Jan 23	Jan 22	\$ Change	% Change
Ordinary Income/Expense				
Income				
Interest Income	11.90	0.00	11.90	100.0%
Member Dues	540.00	0.00	540.00	100.0%
Sponsorships	0.00	800.00	-800.00	-100.0%
Total Income	551.90	800.00	-248.10	-31.01%
Gross Profit	551.90	800.00	-248.10	-31.01%
Expense				
Advertising and P/R	0.00	319.40	-319.40	-100.0%
Contract Services	11,651.75	14,910.18	-3,258.43	-21.85%
Dues and Subscriptions	55.00	65.00	-10.00	-15.39%
Equipment Rental	2,417.15	437.51	1,979.64	452.48%
Insurance	30.64	0.00	30.64	100.0%
Meetings	791.53	411.71	379.82	92.25%
Personnel	7,188.54	6,731.08	457.46	6.8%
Postage and Delivery	60.00	58.00	2.00	3.45%
Professional Fees	2,800.00	1,500.00	1,300.00	86.67%
Rent	250.00	250.00	0.00	0.0%
Retail Merchandise Expense	-4,750.00	-1,485.00	-3,265.00	-219.87%
Sales Tax Adjustment	0.26	0.00	0.26	100.0%
Supplies	-659.64	592.97	-1,252.61	-211.24%
Telephone and Internet	198.85	185.28	13.57	7.32%
Website	0.00	95.90	-95.90	-100.0%
Total Expense	20,034.08	24,072.03	-4,037.95	-16.77%
Net Ordinary Income	-19,482.18	-23,272.03	3,789.85	16.29%
Net Income	-19,482.18	-23,272.03	3,789.85	16.29%

Willow Glen Business Association
Profit & Loss YTD Comparison
January 2023

	Jan 23	Jul '22 - Jan 23
Ordinary Income/Expense		
Income		
CBID	0.00	105,117.97
Event Revenue	0.00	145,509.36
Interest Income	11.90	26.54
Member Dues	540.00	720.00
Miscellaneous Income	0.00	18.81
Sponsorships	0.00	5,200.00
Total Income	551.90	256,592.68
Gross Profit	551.90	256,592.68
Expense		
Advertising and P/R	0.00	2,583.46
Bank Service Charges	0.00	6,247.45
City Fees	0.00	2,500.00
Contract Services	11,651.75	177,142.18
Dues and Subscriptions	55.00	480.78
Equipment Rental	2,417.15	30,257.03
Insurance	30.64	2,894.05
Meetings	791.53	1,733.80
Miscellaneous	0.00	3,260.00
Permits and Fees	0.00	8,256.07
Personnel	7,188.54	46,530.67
Postage and Delivery	60.00	526.00
Professional Fees	2,800.00	14,561.00
Rent	250.00	1,750.00
Retail Merchandise Expense	-4,750.00	241.00
Sales Tax Adjustment	0.26	0.26
Supplies	-659.64	50,991.92
Telephone and Internet	198.85	1,360.20
Website	0.00	524.75
Total Expense	20,034.08	351,840.62
Net Ordinary Income	-19,482.18	-95,247.94
Other Income/Expense		
Other Income		
Other Income	0.00	0.00
Total Other Income	0.00	0.00
Net Other Income	0.00	0.00
Net Income	-19,482.18	-95,247.94

**Willow Glen Business Association
Profit & Loss by Class**

January 2023

	ADMIN (CBID)	DISI (CBID)	SOBOP (CBID)	Total CBID	BBQ Fundraising	Bubbly Walk Fundraising	Spring Wine Walk Fundraising	Total Fundraising	Member Relations	Holidays Promotions	Spring LNO Promotions	Total Promotions & Events	WGBA Admin	TOTAL
Ordinary Income/Expense														
Income														
Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	11.90	11.90
Member Dues	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	540.00	0.00	0.00	0.00	0.00	540.00
Sponsorships	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	540.00	0.00	0.00	0.00	11.90	551.90
Gross Profit	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	540.00	0.00	0.00	0.00	11.90	551.90
Expense														
Contract Services	525.00	0.00	10,825.24	11,350.24	0.00	0.00	0.00	0.00	0.00	301.51	0.00	301.51	0.00	11,651.75
Dues/Subscriptions	55.00	0.00	0.00	55.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	55.00
Equipment Rental	1,308.35	0.00	0.00	1,308.35	0.00	1,108.80	0.00	1,108.80	0.00	0.00	0.00	0.00	0.00	2,417.15
Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30.64	30.64
Meetings	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	791.53	791.53
Personnel	3,011.28	616.43	2,773.95	6,401.66	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	786.88	7,188.54
Postage and Delivery	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	60.00	60.00
Professional Fees	750.00	0.00	0.00	750.00	1,300.00	0.00	250.00	1,550.00	0.00	0.00	500.00	500.00	0.00	2,800.00
Rent	250.00	0.00	0.00	250.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	250.00
Retail Merchandise	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-4,750.00	0.00	-4,750.00	0.00	-4,750.00
Sales Tax Adjustment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.26	0.00	0.26	0.00	0.26
Supplies	75.46	0.00	0.00	75.46	1,123.50	-1,902.12	0.00	-778.62	0.00	35.00	0.00	35.00	8.52	-659.64
Telephone/Internet	198.85	0.00	0.00	198.85	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	198.85
Total Expense	6,173.94	616.43	13,599.19	20,389.56	2,423.50	-793.32	250.00	1,880.18	0.00	-4,413.23	500.00	-3,913.23	1,677.57	20,034.08
Net Ordinary Income	-6,173.94	-616.43	-13,599.19	-20,389.56	-2,423.50	793.32	-250.00	-1,880.18	540.00	4,413.23	-500.00	3,913.23	-1,665.67	-19,482.18
Net Income	-6,173.94	-616.43	-13,599.19	-20,389.56	-2,423.50	793.32	-250.00	-1,880.18	540.00	4,413.23	-500.00	3,913.23	-1,665.67	-19,482.18

Willow Glen Business Association
YTD Profit & Loss by Class
July 2022 through January 2023

	ADMIN (CBID)	C & R (CBID)	DISI (CBID)	SOBOP (CBID)	Total CBID	BBQ in the Glen Fundraising Events	Bubbly Walk Fundraising Events	Fall Wine Walk Fundraising Events	Light Up the Avenue Fundraising Events	Planter Adoption Fundraising Events	Spring Wine Walk Fundraising Events	Total Fundraising Events	Member Relations
Ordinary Income/Expense													
Income													
CBID	26,279.49	2,102.36	11,562.98	65,173.14	105,117.97	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Event Revenue	0.00	0.00	0.00	0.00	0.00	43,164.57	43,735.52	33,798.96	0.00	0.00	0.00	120,699.05	0.00
Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Member Dues	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	720.00
Miscellaneous Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sponsorships	0.00	0.00	0.00	0.00	0.00	5,000.00	200.00	0.00	0.00	0.00	0.00	5,200.00	0.00
Total Income	26,279.49	2,102.36	11,562.98	65,173.14	105,117.97	48,164.57	43,935.52	33,798.96	0.00	0.00	0.00	125,899.05	720.00
Gross Profit	26,279.49	2,102.36	11,562.98	65,173.14	105,117.97	48,164.57	43,935.52	33,798.96	0.00	0.00	0.00	125,899.05	720.00
Expense													
Advertising and P/R	0.00	0.00	2,011.94	0.00	2,011.94	0.00	69.86	1.66	0.00	0.00	0.00	71.52	0.00
Bank Service Charges	0.00	0.00	0.00	0.00	0.00	1,181.86	2,742.57	2,142.68	0.00	0.00	0.00	6,067.11	0.00
City Fees	2,500.00	0.00	0.00	0.00	2,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Contract Services	3,675.00	0.00	625.00	117,387.65	121,687.65	16,853.33	1,917.60	2,651.56	0.00	220.00	0.00	21,642.49	0.00
Dues and Subscriptions	285.00	0.00	0.00	0.00	285.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equipment Rental	4,188.39	0.00	0.00	0.00	4,188.39	22,435.64	1,564.06	1,491.11	0.00	0.00	0.00	25,490.81	0.00
Insurance	2,124.57	0.00	0.00	0.00	2,124.57	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Meetings	795.67	0.00	0.00	0.00	795.67	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Miscellaneous	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Permits and Fees	0.00	0.00	0.00	0.00	0.00	4,966.75	1,619.66	1,669.66	0.00	0.00	0.00	8,256.07	0.00
Personnel	19,591.62	0.00	4,137.64	18,619.31	42,348.57	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Postage and Delivery	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Professional Fees	7,350.00	0.00	0.00	0.00	7,350.00	1,700.00	500.00	500.00	300.00	0.00	250.00	3,250.00	0.00
Rent	1,750.00	0.00	0.00	0.00	1,750.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Retail Merchandise	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales Tax Adjustment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Supplies	325.56	0.00	0.00	0.00	325.56	17,486.61	16,621.45	12,456.19	0.00	0.00	0.00	46,564.25	0.00
Telephone and Internet	1,360.20	0.00	0.00	0.00	1,360.20	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Website	281.00	0.00	243.75	0.00	524.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Expense	44,227.01	0.00	7,018.33	136,006.96	187,252.30	64,624.19	25,035.20	20,912.86	300.00	220.00	250.00	111,342.25	0.00
Net Ordinary Income	-17,947.52	2,102.36	4,544.65	-70,833.82	-82,134.33	-16,459.62	18,900.32	12,886.10	-300.00	-220.00	-250.00	14,556.80	720.00
Other Income/Expense													
Other Income													
Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Income	-17,947.52	2,102.36	4,544.65	-70,833.82	-82,134.33	-16,459.62	18,900.32	12,886.10	-300.00	-220.00	-250.00	14,556.80	720.00

Willow Glen Business Association
YTD Profit & Loss by Class
July 2022 through January 2023

	Halloween	Holidays	Restaurant Week	Spring LNO	Summer LNO	WG Home Books	Other	Total	Strategic	WGBA	TOTAL
	Promotions & Events	Promotions & Events	Promotions & Events	Promotions & Events	Promotions & Events	Promotions & Event	Promotions & Events	Promotions & Events	Marketing	Admin	
Ordinary Income/Expense											
Income											
CBID	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	105,117.97
Event Revenue	0.00	24,718.89	0.00	0.00	0.00	91.42	0.00	24,810.31	0.00	0.00	145,509.36
Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	26.54	26.54
Member Dues	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	720.00
Miscellaneous Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	18.81	18.81
Sponsorships	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,200.00
Total Income	0.00	24,718.89	0.00	0.00	0.00	91.42	0.00	24,810.31	0.00	45.35	256,592.68
Gross Profit	0.00	24,718.89	0.00	0.00	0.00	91.42	0.00	24,810.31	0.00	45.35	256,592.68
Expense											
Advertising and P/R	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	0.00	2,583.46
Bank Service Charges	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	180.34	6,247.45
City Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00
Contract Services	805.00	33,007.04	0.00	0.00	0.00	0.00	0.00	33,812.04	0.00	0.00	177,142.18
Dues and Subscriptions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	195.78	480.78
Equipment Rental	0.00	577.83	0.00	0.00	0.00	0.00	0.00	577.83	0.00	0.00	30,257.03
Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	769.48	2,894.05
Meetings	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	938.13	1,733.80
Miscellaneous	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,260.00	3,260.00
Permits and Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,256.07
Personnel	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,182.10	46,530.67
Postage and Delivery	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	526.00	526.00
Professional Fees	75.00	675.00	225.00	500.00	225.00	0.00	0.00	1,700.00	150.00	2,111.00	14,561.00
Rent	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,750.00
Retail Merchandise	0.00	241.00	0.00	0.00	0.00	0.00	0.00	241.00	0.00	0.00	241.00
Sales Tax Adjustment	0.00	0.26	0.00	0.00	0.00	0.00	0.00	0.26	0.00	0.00	0.26
Supplies	1,264.21	1,416.89	0.00	0.00	261.41	0.00	464.67	3,407.18	0.00	694.93	50,991.92
Telephone and Internet	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,360.20
Website	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	524.75
Total Expense	2,144.21	35,918.02	225.00	500.00	486.41	0.00	464.67	39,738.31	650.00	12,857.76	351,840.62
Net Ordinary Income	-2,144.21	-11,199.13	-225.00	-500.00	-486.41	91.42	-464.67	-14,928.00	-650.00	-12,812.41	-95,247.94
Other Income/Expense											
Other Income											
Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Income	-2,144.21	-11,199.13	-225.00	-500.00	-486.41	91.42	-464.67	-14,928.00	-650.00	-12,812.41	-95,247.94